COFISYS

SAF & Circular Resource Advisory

Market-specific pathways,
designed with your business



Swiss strategic advisory

cofisys.io

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The client opportunity

A practical assessment of where your business can create value

01 **SAF market participation**

Assess the role your business could play as a supplier, producer, investor or industrial partner.

02 **Waste and resource programmes**

Identify available residual streams within existing collection, recycling and treatment systems.

03 **Investment decisions**

Compare opportunities against your assets, operating constraints, market access and risk appetite.

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Modular advisory services

Modules follow the client's priorities and the maturity of the opportunity

01	**Opportunity diagnostic**	Asset and flow baseline, market relevance, decision scope
02	**Pathway assessment**	Compatible options, indicative economics, eligibility gaps
03	**Partner and project structuring**	Partner criteria, role allocation, commercial interfaces
04	**Investment preparation**	Business case, funding options, risks and development plan

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A solution defined with the client

Client objectives and local conditions shape the architecture

01 **Understand the existing system**

Jointly assess assets, operators, flows, contracts and the client’s intended outcomes.

02 **Agree the preferred solution**

Compare viable configurations and define requirements with the client before selecting partners.

03 **Assemble the right partners**

Evaluate technology and delivery partners against the agreed solution and evidence requirements.

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Recycling first, residual recovery next

A first operating module can create value without a SAF project

01	**Protect existing recycling**	Map local collection and operators. Recover recyclable fractions and respect existing recycling routes.
02	**Qualify residual plastics**	Characterise genuinely available residual plastics. Verify access after contracts and existing commitments.
03	**Select a recovery module**	Define the solution with the client, then select partners. Consider suitable recovery or Waste to Energy (WtE).

Proceed only where the module is commercially and environmentally justified

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A later fuel / SAF option

A separately scoped option, conditional on evidence and client approval

01	**Materials and process**	Validate composition, biogenic versus fossil carbon, process suitability and any required upgrading.
02	**Sustainability and eligibility**	Assess lifecycle emissions, traceability, fuel specifications and certification under the target regime.
03	**Economics and demand**	Test costs, utilities and hydrogen where relevant, buyer demand and credible purchase commitments.

A WtE plant is not automatically adaptable to SAF. Plastic-derived oil is not automatically SAF.

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Deliverables that support decisions

Client deliverable	Decision supported
Baseline and opportunity brief	Whether a credible opportunity merits further study
Comparative pathway assessment	Which configuration fits the business and the market
Partner and governance framework	Who should deliver, operate, supply and bear each risk
Investment and development roadmap	Whether, when and under what conditions to advance

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The conditions for a credible SAF pathway

A waste valorisation programme may support a SAF opportunity

01 **Technical suitability**

Confirm feedstock compatibility, process evidence and the applicable aviation fuel specification.

02 **Sustainability and eligibility**

Assess traceability, lifecycle emissions and certification requirements for the target market.

03 **Commercial viability**

Test access to feedstock, utilities, buyers and finance against realistic performance assumptions.

Pyrolysis oil and plastic-derived fuel do not automatically qualify as SAF

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Governance and investment discipline

Clear accountabilities keep each commitment proportionate to the evidence

The client

Owns objectives, data access, approvals and investment decisions.

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Coordinates the assessment, integrates evidence and develops decision options.

Specialist partners

Validate engineering, legal requirements and certification within their agreed scopes.

Further commitments follow agreed decision gates

Funding options reflect cash flows, contracts and risk allocation. Each next phase requires client approval.

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The first engagement

A scoped opportunity diagnostic

Together, we establish the decision to support, the assets and flows to assess, and the evidence needed.

Initial output	An opportunity brief and a recommendation to proceed to pre-feasibility, re-scope or stop.
Engagement terms	Scope, schedule and a fixed fee agreed after qualification. Further modules commissioned separately.